

# Top 25 List

# Management Consulting Firms

Management consulting firms ranked by number of metro-area consultants

Research by Jera Peterson

Rank 2006	Rank	Name Address, phone	Consultants: Metro Company	Partners: Metro Company	Offices: Metro Company	Hourly billing rate Revenue Fiscal year end	Specialties*	Top metro executive Headquarters Web site
1	1	<b>Accenture</b> 333 S. Seventh St. Minneapolis, MN 55402 (612) 277-0000	1,700 140,000	50 2,500	1 140	NP \$16.65 billion Aug. 31, 2006	Consulting, technology, outsourcing	Mike Rusinko, David Wilson New York www.accenture.com
2	2	<b>The Deloitte U.S. Firms</b> 120 S. Sixth St., Suite 400 Minneapolis, MN 55402 (612) 397-4000	668 29,614	81 2,654	1 107	NA \$8.8 billion May 31, 2006	Audit, tax, consulting and financial advisory services	Jonathan Eisele Wilton, Conn. www.deloitte.com
3	3	<b>Genesis10</b> 7650 Currell Blvd., Suite 260 Woodbury, MN 55125 (651) 702-3300	360 1,800	4 6	1 10	NP NP NP	Portfolio, program, project management, business analysis, ERP/package implementation	Jim Kelly New York www.genesis10.com
4	4	<b>Watson Wyatt Worldwide</b> 8400 Normandale Lake Blvd., Suite 1700 Bloomington, MN 55437 (952) 842-7000	250 NP	NP NP	1 94	NP NP NP	Employee benefits, human capital strategies, related technology solutions	Robert (Skip) Hackney Washington, D.C. www.watsonwyatt.com
5	5	<b>Ambient Consulting</b> 5500 Wayzata Blvd., Suite 1250 Golden Valley, MN 55416 (763) 582-9000	156 156	3 12	1 1	NP NP NP	Business strategy and planning, portfolio, business process, organizational change	Molly Kridel Golden Valley www.ambientconsulting.com
6	6	<b>Hollstadt &amp; Associates</b> 200 E. Travelers Trail, Suite 210 Burnsville, MN 55337 (952) 892-3660	117 117	NP NP	1 1	NP \$19.5 million Dec. 31, 2006	Management consulting, project management, business analysis	Rachel Hollstadt Burnsville www.hollstadt.com
7	9	<b>Personnel Decisions International</b> 45 S. Seventh St., Suite 2000 Minneapolis, MN 55402 (612) 339-0927	101 325	2 14	1 28	NP NP NP	Global HR consulting firm	Lowell Hellenik Minneapolis www.personneldecisions.com
8	8	<b>RSM McGladrey Inc.</b> 801 Nicollet Ave., Suite 1300 Minneapolis, MN 55402 (612) 332-4300	98 949	9 71	2 120	NP \$877 million April 2006	Strategic planning, HR, risk management, Sarbanes-Oxley consulting, corporate governance	Stan Mark Bloomington www.rsmmcgladrey.com
9	NR	<b>Digineer</b> 505 N. Highway 169, Suite 750 Plymouth, MN 55441 (763) 210-2300	92 92	NP NP	1 1	NP \$12.1 million Dec. 31, 2006	Management consulting, project and business analysis and re-engineering, software analysis, implementation	Michael Lacey Plymouth www.digineer.com
10	15	<b>Pragmatek Consulting Group</b> 1 Main St. S.E., Suite 400 Minneapolis, MN 55414 (612) 333-3164	80 NP	NP NP	1 1	NP \$20.8 million Dec. 31, 2006	Supply chain, demand chain, Lean, Six Sigma, technology implementation initiatives	Steve Bloom Minneapolis www.pragmatek.com
11	7	<b>Keane Inc.</b> 6600 France Ave. S., Suite 245 Edina, MN 55435 (952) 915-6393	65 10,000	0 NP	1 66	NP \$955 million December 2005	Consulting in project management, application, services, business transformation	Thomas Glueck Boston www.keane.com
11	11	<b>Project Consulting Group</b> 510 First Ave. N., Suite 400 Minneapolis, MN 55403 (612) 330-0123	65 NP	7 8	1 2	NA \$15 million Dec. 31, 2006	Project management, business analysis, PPM, systems integration	Greg McGrane, Jamie Fraquola Minneapolis www.projectconsultinggroup.com
13	10	<b>Harbinger Partners</b> 855 Village Center Drive, Suite 356 St. Paul, MN 55127 (651) 260-7805	58 58	20 20	1 1	\$95 \$9 million Dec. 31, 2006	IT project management, software development, QA testing	Scott Grausnick St. Paul www.harbinger-partners.com
13	12	<b>Hewitt Associates</b> 45 S. Seventh St. Minneapolis, MN 55402 (612) 339-7501	58 24,000	NP NP	1 93	NP \$2.79 billion Sept. 30, 2006	Human resources outsourcing and consulting services	Bob Leone Lincolnshire, Ill. www.hewitt.com
15	14	<b>Solutia Consulting Inc.</b> 1241 Amundson Circle Stillwater, MN 55082 (651) 351-0123	50 50	4 4	1 1	\$100-\$175 \$7 million Dec. 31, 2006	Management consulting, IT, assessments, strategy, implementation	Rick Kuula NP www.solutiaconsulting.com
16	13	<b>Towers Perrin</b> 7650 Edinborough Way Edina, MN 55435 (952) 842-5600	48 5,500	10 700	1 81	Varies NP NP	Human resources and risk management consulting	John Naylor Stamford, Conn. www.towersperrin.com
17	NR	<b>Charter Solutions Inc.</b> 3083 Campus Drive, Suite N180 Plymouth, MN 55441 (763) 230-6100	42 49	NP NP	1 NP	NP NP NP	Management consulting, IT strategy, project management, business analysis	Dee Thibodeau, Bill Leonard Plymouth www.chartersolutions.com
18	18	<b>Healthia Consulting</b> 701 Xenia Ave. S., Suite 170 Golden Valley, MN 55416 (763) 923-7900	40 74	2 2	1 3	NP \$14.9 million Dec. 31, 2006	Health care industry	Glenn Galloway Golden Valley www.healthiaconsulting.com
18	17	<b>Milliman Inc.</b> 8500 Normandale Lake Blvd., Suite 1850 Bloomington, MN 55437 (952) 897-5300	40 917	7 270	1 47	Varies \$477.5 million Dec. 31, 2006	Health, life and casualty insurance, employee benefits	Bill Bluhm Seattle www.milliman.com
20	18	<b>Right Management Consultants</b> 3600 Minnesota Drive, Suite 850 Edina, MN 55435 (952) 837-0955	38 NP	NP 2,500	1 300	NP NP NP	Employee assessment, leadership coaching, development, career transition, solutions	Michael McGee Philadelphia www.right.com
21	24	<b>InSite Group</b> 7900 International Drive Bloomington, MN 55425 (612) 455-0240	37 NP	NP NP	2 2	NP NP NP	ERP optimization, integrated e-commerce, integrated shipping, advanced reporting	Brian Stroiny Richfield www.groupinsite.com
22	23	<b>DBI Consulting</b> 6200 Shingle Creek Parkway, Suite 400 Brooklyn Center, MN 55430 (763) 585-5841	35 35	1 1	1 1	NP \$3.6 million Dec. 31, 2006	Project management, business intelligence, business analysis, business integration	Scott Lien Minneapolis www.dbiconsulting.com
23	20	<b>MDA Leadership Consulting</b> 150 S. Fifth St., Suite 3300 Minneapolis, MN 55402 (612) 332-6182	30 NP	3 NP	1 1	NP \$6.2 million Dec. 31, 2006	Talent evaluation, succession planning, leadership development and coaching	Sandra Davis Minneapolis www.mdaleadership.com
23	20	<b>OCI Cos.</b> 730 Second Ave. S., Suite 730 Minneapolis, MN 55402 (612) 399-0033	30 30	4 4	1 1	\$250-\$600 \$10 million Dec. 31, 2006	Organizational effectiveness, compensation, learning and development, labor analytics	Marty Kuehne Minneapolis www.oci-hr.com
25	2	<b>Lancet Software Development Inc.</b> 11980 Portland Ave. S. Burnsville, MN 55337 (952) 230-7360	25 27	5 NP	1 2	\$100-\$200 \$5.3 million Dec. 31, 2006	IT strategy, business intelligence, data warehousing	Thomas Niccum Burnsville www.lancetsoftware.com

Abbreviations:  
CIO = Chief information officer  
ERP = Enterprise resource planning  
HR = Human resources  
IT = Information technology

NA = Not applicable  
NP = Not provided  
NR = Not ranked  
PPM = Project portfolio management  
QA = Quality assurance

Footnotes:  
1. As of Jan. 31  
2. May be edited to fit

Note:  
- Manchester Cos. Inc., ranked 15th on last year's list, did not respond to requests for information  
Source: Company representatives